



**FOR IMMEDIATE RELEASE**

## Penguin International posts net profit of S\$2.2 million in 1Q09

- Group profitability buoyed by charter revenue from ferries and offshore vessels.
- Net current assets of S\$70.9 million, up 14.7% from the previous quarter.
- Healthy balance sheet with 15% gearing.

**Financial Highlights for the 3 months ended 31 March 2009:**

S\$ million	1Q09	1Q08	Change (%)
Revenue	17.8	22.9	-22.2
Gross profit	5.8	5.1	+11.8
Other operating income	0.2	5.4	-95.9
Profit from operations	1.8	4.7	-60.6
Net profit	2.2	4.1	-46.8
S\$ million	31 Mar 09	31 Dec 08	Change (%)
Cash holdings	39.6	33.9	+16.8
Net current assets	70.9	61.8	+14.7

**SINGAPORE – 12 May 2009 – Penguin International Limited (“Penguin” or “the Group”)**, an integrated marine and offshore services group with interests in shipbuilding, ship owning and ship operating, today posted a net profit of S\$2.2 million for the three months ended 31 March 2009 on revenue of S\$17.8 million.

Despite a 22.2% year-on-year drop in 1Q09 revenue to S\$17.8 million, gross profit rose 11.8% to S\$5.8 million, due to higher-margin contributions from the Group’s vessel chartering activities, which generated S\$8.1 million in revenue - up 4.8% from 1Q08.

The profit in 1Q09 was achieved on the back of strong charter revenue without any contribution from vessel sales (other operating income in 1Q09 was S\$0.2 million, versus

S\$5.4 million in 1Q08). This compares with a net profit of S\$4.1 million in 1Q08, which included a S\$5.2 million gain from the sale of vessels to a foreign joint venture.

The decline in revenue was attributed to lower income from shipbuilding and bunkering services. In 1Q09, chartering and shipbuilding respectively accounted for 45% and 24% of Group revenue, versus 34% and 42% in 1Q08.

Commenting on the Group's latest results, Penguin's Managing Director, Mr. James Tham, said, "Our sustained profitability in a tough operating environment is the result of operational improvements and financial discipline. Even without any gains from vessel sales, our core chartering and ticketing operations kept our heads well above water."

On the drop in shipbuilding revenue, Mr. Tham said, "The credit crunch and gloomy sentiments have affected ship owners around the world. Nevertheless, we are confident of the prospects of our bread-and-butter Penguin FLEX-36 crewboats."

To date, the Group's wholly-owned Penguin Shipyard International has built and sold over a dozen 36-metre high-speed aluminium offshore crewboats - dubbed the "Penguin FLEX-36" - to ship owners in Southeast Asia and West Africa.

"We are focusing on long-term clients and repeat businesses," said Mr. Tham. "By staying true to our core capabilities in shipbuilding, ship owning and ship operating, and keeping a tight rein on our finances, Penguin is poised to ride out the economic storm."

### **Healthy Balance Sheet**

On the balance sheet front, Penguin's cash holdings in 1Q09 stood at S\$39.6 million, up S\$5.7 million from 31 December 2008. Meanwhile, the Group's total borrowings remained virtually unchanged over the last two quarters at around S\$18.9 million. As a result, gearing dropped from 17% as at 31 December 2008 to 15% as at 31 March 2009. Net cash generated from operating activities rose to \$1.2 million in 1Q09.

During the course of 1Q09, Penguin completed a 1-for-4 rights issue, successfully raising net proceeds of S\$6.1 million and increasing its share base to 660,518,052, shares.

>>> End

**About Penguin International Limited**

*Penguin International Limited is an integrated marine and offshore services company with services ranging from shipbuilding and repair to the operation of offshore support vessels, tugs-and-barges, and high-speed passenger ferries. Penguin owns and operates a fleet of about 49 vessels, as well as shipyards in Singapore and Batam.*

---

*Issued by August Consulting on behalf of Penguin International Limited  
([www.penguin.com.sg](http://www.penguin.com.sg))*

For more information please contact:

**August Consulting**

Tel : (65) 6733 8873

HO See Kim, [seekim@august.com.sg](mailto:seekim@august.com.sg)

Silvia HENG, [silvia@august.com.sg](mailto:silvia@august.com.sg)

Melissa YEE, [melissa@august.com.sg](mailto:melissa@august.com.sg)