



PENGUIN INTERNATIONAL LIMITED

(Company Registration Number: 197600165Z)

ANNUAL GENERAL MEETING TO BE HELD ON 22 APRIL 2025 RESPONSES TO SUBSTANTIAL AND RELEVANT QUESTIONS FROM SHAREHOLDERS

The Board of Directors of Penguin International Limited would like to thank shareholders for submitting their questions in advance of the Annual General Meeting to be held on 22 April 2025.

The responses to the questions are set out as follows:

1. In light of recent developments of tariffs around the world, does management see any direct impact from this to the company's operations?

The recent tariffs imposed by various countries around the world have created much uncertainty to businesses, including ours. At this point in time, we are unable to assess with any certainty the tariffs' impact on our company. On our supply side, we are in discussions with our key overseas vendors. We have not been informed of any price adjustments resulting from the tariffs. On our demand side, we are keeping an eye on oil prices, foreign exchange and general economic data. At this moment, none of our charters or sales have been delayed or cancelled. Penguin operates in four main market segments – oil & gas (eg, crewboats, security boats), offshore wind (eg, Crew Transfer Vessels), government (eg, fire fighting boats) and tourism (eg, ferries). In FY2024, more than half our group revenue was generated by offshore wind and government projects, which we believe are more resilient than the other market segments in a trade war.

2. It is pleasing to see the company executing bigger projects well and with confidence. How well positioned is the company in taking on projects to build similarly larger Ropax vessels going forward?

We believe that Penguin today is generally well regarded as a shipbuilder of international standing. Our recently completed RoPaxes for a Middle East client have further strengthened our portfolio of successful newbuild bespoke projects. It is worth noting that a ship's size is not the main measure of a project's difficulty level. Often, the complexity of different on-board systems and the expectations of an owner pose bigger challenges to a shipbuilder than size itself. We are fielding healthy enquiries for a variety of bespoke newbuilds, including RoPaxes.

3. Now that we see Penguin's electric ferries coming to fruition - does the company plan to take on other electric/methanol vessel projects on the world stage?

We are fielding healthy enquiries for a variety of bespoke newbuilds, including fully electric vessels. However, we do not see any near-term application of methanol as a fuel for our kind of high-speed commercial vessels.

4. How adequate is the current shipyard capacity in serving our company's building needs? Any plans to expand into yards beyond current geographical region?

We are satisfied with our current shipbuilding capacity. We constantly check to ensure that we are making the most efficient use of our scarce shipbuilding resources in Singapore and Batam.

5. In A Joint Letter from Our Chairman and Our Managing Director, Chairman and MD mentioned that Offshore energy growth in both regions is continuing to drive demand for newbuilds and charters, with no near term signs of abatement. As recently, US tariffs moved the crude oil market, crude oil price has collapsed to USD60/Barrel, will this affect the demands of our business both in new builds and charter?

We are keeping close tabs on oil prices as well as demand for our crewboats and security boats. For now, it is business as usual. In good times or bad, we are always prudent with our CAPEX and borrowings.

6. Will crude oil priced lower also affect the decarbonisation policies of the governments from Europe and Middle East?

While we cannot speak for governments in Europe and the Middle East, from our past experience, we have found that government-led decarbonisation programmes are generally less dependent on commodity prices and more dependent on political will.

On Behalf of the Board

James Tham Tuck Choong
Managing Director
16 April 2025